



**NOTIFICATION OF TENDER FOR SELECTION OF CONTRACTOR FOR INSTALLATION AND COMMISSIONING OF THE TLF SKID AT DAHEJ AND KOCHI TERMINAL OF PLL**

**Petronet LNG Limited**, a company promoted by Bharat Petroleum Corporation Limited (“BPCL”), GAIL (India) Limited (“GAIL”), Indian Oil Corporation Limited (“IOC”) and Oil & Natural Gas Corporation Limited (“ONGC”), is engaged in the business of import, storage, regasification and marketing of Liquefied Natural Gas in India.

The company invites bid through Open Domestic Competitive Bidding from prospective bidders to submit their qualification proposals in accordance with the Bidding document (**PLLDLPR000392022**), for “Selection of Contractor for Installation and Commissioning of the Truck Loading Skids at Dahej & Kochi LNG Terminals ”.

A bid satisfying the requirements of bid eligibility/ evaluation criteria stated herein shall be evaluated for techno-commercial eligibility. Any bid not satisfying the following techno-commercial eligibility criteria shall be liable for rejection.

<b>Bid Eligibility Criteria</b>	
	<b>Description</b>
<b>A</b>	<b>TECHNICAL CRITERIA</b>
	<p><i>i. The bidder shall have experience in successfully executing a contract involving any process equipment installation and commissioning in LNG or any cryogenic hydrocarbon industry against a single work order during last 7 (seven) years ending on previous day of last date of submission of bid.</i></p> <p align="center"><b>And</b></p> <p><i>ii a. In case the bidder opts to submit its bid for both Dahej and Kochi terminals combined, the bidder must have experience in mentioned works (as per above clause i) of minimum value of INR 17.50 crore (Indian rupees seventeen crore and fifty lakh only) exclusive of taxes.</i></p> <p align="center"><b>Or</b></p> <p><i>ii b. In case the bidder opts to submit its bid only for Dahej, the bidder must have experience in mentioned works (as per above clause i) of minimum value of INR 6 crore (Indian rupees six crore only) exclusive of taxes.</i></p> <p align="center"><b>Or</b></p> <p><i>ii c. In case the bidder opts to submit its bid only for Kochi, the bidder must have experience in mentioned works (as per above clause i) of minimum value of INR 11.50 crore (Indian rupees eleven crore and fifty lakh only) exclusive of taxes.</i></p> <p><b>Note 1:</b> Bidder must satisfy criteria (i) and either of criteria (iia) or (iib) or (iic).</p> <p><b>Note 2:</b> Documents in support of (iia) or (iib) or (iic) in the form of copies of work order, bill of quantities, execution/ experience/ completion certificate, etc. shall be furnished in addition to other stated requirements.</p>

	<p><b>Note 3:</b> The said job must have been successfully commissioned and which is in operation satisfactorily for at least six months as on due date of submission of bid. This could be a part of overall project executed by the bidder including EPC services.</p> <p><b>Note 4:</b> The bidder may have done the above said job work as an approved sub-contractor also.</p>
<b>B</b>	<b>FINANCIAL CRITERIA</b>
	<p>The bidder must satisfy the following financial requirements as per their audited financial results in March 2022.</p> <p><b><u>In case Bidder Quotes for Dahej &amp; Kochi both location:</u></b></p> <p>i. <i>Annual Turnover: Bidder’s minimum annual turnover shall be INR 17.50 crore (Indian rupees seventeen crore and fifty lakh only) exclusive of taxes in any of the latest preceding three financial years prior to the prescribed bid submission date (i.e.FY 2021-22, 2020-21, 2019-20)</i></p> <p>ii. <i>Net worth: Net worth of the bidder should be positive in latest audited financial year.</i></p> <p>iii. <i>Working Capital: Working capital of the bidder must be minimum of be INR 1.75 crore (Indian rupees one crore and seventy five lakh only) in latest audited financial year in the absence of which a line of credit from a bank can be provided by bidder.</i></p> <p><b><u>In case Bidder Quotes only for Dahej:</u></b></p> <p>i. <i>Annual Turnover: Bidder’s minimum annual turnover shall be INR 6 crore only (Indian rupees six crores only) in any of the latest preceding three financial years prior to the prescribed bid submission date (i.e.FY 2021-22, 2020-21, 2019-20)</i></p> <p>ii. <i>Net worth: Net worth of the bidder should be positive in latest audited financial year.</i></p> <p>iii. <i>Working capital: Working capital of the bidder must be minimum of be INR 60.0 lakhs (Indian rupees sixty lakh only) in latest audited financial year in the absence of which a line of credit from a bank can be provided by bidder.</i></p> <p><b><u>In case Bidder Quotes only for Kochi:</u></b></p> <p>i. <i>Annual Turnover: Bidder’s minimum annual turnover shall be INR 11.50 crore only (Indian rupees eleven crore and fifty lakh only) in any of the latest preceding three financial years prior to the prescribed bid submission date (i.e.FY 2021-22, 2020-21, 2019-20)</i></p> <p>ii. <i>Net worth: Net worth of the bidder should be positive in latest audited financial year.</i></p> <p>iii. <i>Working capital: Working capital of the bidder must be minimum of be INR 1.15 crore (Indian rupees one crore and fifteen lakh only) in latest audited financial year in the absence of which a line of credit from a bank can be provided by bidder.</i></p>
	<b><u>Documents in support of Technical Criteria:</u></b>

- i. Bidder shall submit following documents in support of the technical Bid Evaluation Criteria (BEC) duly certified/attested by independent chartered engineer and notary public with his legible seal and signature.
  - a) PO / LOA/ work order /contract copy.
  - b) Execution/ experience/ completion certificate from client/ approved subcontractor certificate from client.
  - c) Any relevant document from client specifying the type of works carried by the bidder for the qualifying work order.
- ii. Jobs executed by subsidiary/fellow subsidiary/holding company:  
 A job executed by a bidder for its own plant/projects cannot be considered as experience for the purpose of meeting the requirements of BEC of the tender. However, jobs executed for the subsidiary / fellow subsidiary / holding company will be considered as experience for the purpose of meeting BEC subject to submission of tax paid invoice(s) duly certified by statutory auditor of the bidder towards payment of statutory tax in support of the job executed for the subsidiary / fellow subsidiary / holding company. Such bidders are required to submit these documents in addition to the documents specified in the bidding documents to meet BEC of the tender.

**Documents in support of Financial Criteria:**

- i. All relevant document submitted in support of financial criteria shall be duly certified by independent chartered accountant with his legible seal and signature and UDIN number.
- ii. If the bidder's working capital is negative or inadequate, then such bidder shall submit a letter from any scheduled bank confirming the availability of the line of credit to cover working capital requirement specified above.
- iii. "Net worth" means the aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account, after deducting the aggregate value of the accumulated losses, deferred expenditure and miscellaneous expenditure not written off, as per the audited balance sheet, but does not include reserves created out of revaluation of assets, write-back of depreciation and amalgamation.
- iv. In case the audited financial results for the financial year 2021-22 have not been finalized, such bidder may provide audited financial result as on 31st March 2021 as last financial year. Bidder's turnover, net worth and working capital shall be evaluated accordingly. Bidder would be required to provide declaration to this effect and the same shall be certified by its statutory Auditor. For tenders where the bid submission date is later than 30<sup>th</sup> September, then the financial year ending in March of the current year will be considered as the latest financial year.

## General Instructions

For participation and more details Interested Party(ies) can buy the Bidding Document on payment of tender fee (Non-refundable) as per details below:

1.	Tender Name of work	<b>Tender for Selection of Contractor for Installation and Commissioning of the Truck Loading Skids at Dahej &amp; Kochi LNG Terminal</b>
2.	Tender No.	<b>PLLDELPR000392022</b>
3.	Type of tender	<b>Domestic Open / Single / Two-Stage bid</b>
4.	Job Completion Period	10 months from the date of issuance of LoA
5.	Site Location	1. <b>Petronet LNG Limited at Dahej , Gujrat</b> 2. <b>Petronet LNG Limited at Kochi , Kerala</b>
6.	Tender Document fee (non-refundable)	<b>INR 5,000/-</b> (Indian Rupees Five Thousand only) The above amount is inclusive of GST, Bidder to bear any and all bank charges to ensure that above net amount (Tender fee) is credited to PLL.
7.	Earnest Money Deposit (EMD)	In case Bidder Quote for only Dahej - INR 17,00,000/- In case Bidder Quote for only Kochi - INR 28,00,000/- In case Bidder Quote for Both the Location i.e. Dahej and Kochi - INR 30,00,000/-
8.	Mode of payment of Tender fee and EMD	EMD and Tender fee can be submitted through online banking at below PLL account details. <b>Tender fee : INR 5,000/-</b> <b>Beneficiary Name : Petronet LNG limited</b> <b>Account Number : PLLDELPR000392022</b> <b>Bank Name : HDFC Bank Ltd</b> <b>Branch Name : K G Marg, Delhi</b> <b>IFSC Code : HDFC0000003</b> <b>Note: Payment shall not be made via IMPS.</b> • EMD can also be submitted in form of Bank Guarantee provided in Tender document
9.	Place and time of issue of Bid Document	After submission of the fee, Bid Document shall be available for download from <b>19<sup>th</sup> October 2022 to 24<sup>th</sup> November 2022</b> from the below website. URL - <a href="https://petronetlng.in/tlf_tenderdoc.php">https://petronetlng.in/tlf_tenderdoc.php</a>  Note *: After submission of requisite amount of Tender fee, Bidder will email the receipt of the same on <a href="mailto:tlb22tender@petronetlng.in">tlb22tender@petronetlng.in</a> along with GST Certificate & PAN, PLL will issue the Tender document in soft form to the Bidder accordingly. PLL will issue unique user ID and password to login into the above website for download of Bidding document.

10.	Tender Issuing / Receiving Authority	GM (C&P) , Petronet LNG Limited 1st Floor World Trade Centre Babar Road, Barakhamba Lane, New Delhi-110001 Tel. No. 011-23472525, Email: <b>tlb22tender@petronetlng.in</b>
11.	Last Date/Time of Submission of Bids	On or before <b>25<sup>th</sup> November 2022 @ 1500 Hrs (IST)</b> .
12.	Last date for submission of Query	On or <b>before 1<sup>st</sup> November 2022.</b> (through email on <b>tlb22tender@petronetlng.in</b> )
13.	Date for Pre-Bid Meeting	<b>On 31<sup>st</sup> October 2022 @ 1500 hrs</b> The Pre-Bid Meeting shall be conducted online, Bidder interested in attending the Pre-Bid meeting has to send its written request through email on <b>tlb22tender@petronetlng.in</b> on or before <b>30<sup>th</sup> October 2022 (1500 Hrs.)</b> . PLL will send the link for joining the meeting accordingly.
14.	Copy of other documents to be submitted along with the bid	List of essential documents to be submitted along with the Bid as specified in clause C5 of ITB.
15.	Mode of submission	Bids to be submitted in accordance with clause C5 of ITB.

The Bidding Document is non-transferable, except from an entity to its promoters or vice-versa and would have to be necessarily procured by the Bidding Company.

The Bidding Document will be sold on receipt of application along with requisite Tender fee. No tender documents will, however, be sold / issued to the bidders who are on holiday by PLL (if any). If the documents were issued inadvertently / downloaded from website, offers submitted by such bidder shall not be considered if the bidder is on holiday as stated above on the due date of Bid submission, Offer/ proposal from such bidder shall be returned. The above is with prejudice to other rights of PLL.

Any revision, Addendum, time extension, etc. to this Bidding Document will be hosted on the above-mentioned Link . Bidders are requested to visit the link/ website regularly and keep themselves updated.

PLL reserves the right not to issue the Bidding document and/or accept or reject any or all the proposals at any stage of the process and/or annul / modify the process without assigning any reasons at its sole discretion.

Contact details are given below:

**GM (C&P)**

**Petronet LNG Limited**

World Trade Centre, 1st Floor, Babar Road, Barakhamba Lane, New Delhi-110 001

Tel. No.: +91-11-23472525

Email id: **tlb22tender@petronetlng.in**