



## **GLOBAL NOTIFICATION FOR SELECTION OF EPC CONTRACTOR FOR MARINE FACILITIES FOR THIRD BERTH (JETTY) AT DAHEJ LNG TERMINAL & SPECIFIED ADDITIONAL WORKS**

**Petronet LNG Limited**, a company promoted by Bharat Petroleum Corporation Limited (“**BPCL**”), GAIL (India) Limited (“**GAIL**”), Indian Oil Corporation Limited (“**IOC**”) and Oil & Natural Gas Corporation Limited (“**ONGC**”), is engaged in the business of import, storage, regasification and marketing of Liquefied Natural Gas in India.

The company invites bid through Open International Competitive Bidding (ICB) from prospective bidders to submit their qualification proposals in accordance with Request for Proposal (RFP) document (**PLLDELPR000412022**), for selection of “EPC Contractors for Marine Facilities for Third Berth (Jetty) at Dahej LNG Terminal & Specified Additional Works.”

A bid satisfying the requirements of bid eligibility/ evaluation criteria stated herein shall be evaluated for techno-commercial eligibility. Any bid not satisfying the following techno-commercial eligibility criteria shall be liable for rejection.

Bid can be submitted by a single Bidder or a Consortium Bidder. For both type of Bidders, the techno-commercial and financial qualification criteria, is described below. The Bidder should meet the same, failing which the bids are liable to be rejected:

<b>Bid Eligibility Criteria</b>	
	<b>Description</b>
<b>A</b>	<b>TECHNICAL CRITERIA</b>
	<p><b>1.</b> For both type of Bidders (single bidder or Consortium), the qualification criteria are as under:</p> <p>a. In a single project, the Bidder should have successfully completed the Detail Design, Engineering (either on its own or through an approved subcontractor), Procurement, Construction, Commissioning and Project Management (EPCC) for at least one Jetty on piles handling hydrocarbon products, for vessels exceeding 200 meters Length Overall (LOA), during the last ten (10) years, having minimum award value of ₹450 crore (exclusive of Tax). The said jetty should have completed at least one year of successful operation post commissioning. The requisite dates shall be reckoned from the last date of bid submission. (Refer note 4 under Technical Criteria).</p> <p style="text-align: center;">OR</p>

b (i) In a single project, the Bidder should have successfully completed the Detail Design, Engineering (either on its own or through an approved subcontractor), Procurement, Construction, Commissioning and Project Management (EPCC) for at least one Jetty on piles, for vessels exceeding 200 meters Length Overall (LOA), during the last ten (10) years, having minimum award value of ₹450 crore (exclusive of Tax). The said jetty should have completed at least one year of successful operation post commissioning. The requisite dates shall be reckoned from the last date of bid submission. (Refer note 4 under Technical Criteria).

AND

b (ii) In a single project, the Bidder should have successfully completed the Detail Design, Engineering (either on its own or approved subcontractor), Procurement, Construction, Commissioning and Project Management (EPCC) for at least one Jetty on piles handling hydrocarbon products, for vessels exceeding 200 meters Length Overall (LOA), during the last ten (10) years. The said facility should have completed at least one year of successful operation post commissioning. The requisite dates shall be reckoned from the last date of bid submission.

2. Having successfully complied the conditions as described at S. No. 1(a) or 1 (b) (i) and 1 (b) (ii) as the case may be, (either as a single bidder or in consortium), the bidder(s) is technically qualified to bid for the current jetty project as per the following considerations:

a. If a Bidder has successfully complied the conditions as stated in S. No. 1(a) or 1 (b) (i) and 1 (b) (ii) as a single bidder, then such Bidder may bid for this project either as single bidder or as a leader of the proposed consortium. However, the proposed Consortium member must also have relevant experience in execution of jetty on piles, for vessels exceeding 100 meters Length Overall (LOA).

b. If a Bidder has successfully complied the conditions as stated in S. No. 1(a) or 1 (b) (i) and 1 (b) (ii) on Consortium basis, but was the leader of such consortium, then such Bidder may bid for this project as a leader with the same Consortium Member, or with a new consortium member. However, the proposed new Consortium member must also have relevant experience in execution of jetty on piles, for vessels exceeding 100 meters Length Overall (LOA).

Notes:

1. The Consortium Leader shall be responsible for entire Scope of Work under the Project with Consortium Member being jointly and severally liable for the Project.
2. The consortium is restricted to have maximum of two members i.e., one Leader and one Member.
3. The agreed job responsibility matrix along with MoU between consortium leader and the consortium member is to be annexed along with the bid.
4. A job executed by a Bidder for its own plant/projects cannot be considered as experience for the purpose of meeting requirement of BEC of the tender. However,

	<p>jobs executed for Subsidiary/ Fellow subsidiary/ Holding company will be considered as experience for the purpose of meeting BEC subject to submission of tax paid invoice(s) duly certified by statutory Auditor of the Bidder towards payments of statutory tax in support of the job executed for Subsidiary/ fellow subsidiary / Holding company. Such Bidders to submit these documents in addition to the documents specified in the Bidding Documents to meet BEC.</p> <p>5. In case the work order submitted by the Bidder is in multiple currency/non-INR, the same shall be converted in equivalent INR, considering the conversion rate as on the date of issue of the reference order(s) based on TT selling exchange rate published by SBI.</p> <p>6. All documents furnished by the Bidder in support of Technical-Bid Evaluation Criteria i.e., items 1 &amp; 2, shall further be verified and certified by any one of the following independent third-party inspection agencies:</p> <ol style="list-style-type: none"> <li>i. Société Générale de Surveillance (SGS)</li> <li>ii. Gulf Lloyds Industrial Services (India) Pvt. Ltd. (GLIS)</li> <li>iii. International Certification Services (ICS)</li> <li>iv. Bureau Veritas (Ind.) Pvt. Ltd (BVIS)</li> <li>v. TUV SUD (TUV).</li> <li>vi. Det Norske Veritas (DNV)</li> <li>vii. Certification Engineers International Ltd. (CEIL)</li> <li>viii. Lloyds Register Industrial Services (LRIS)</li> </ol> <p>All charges of the third party for verification and certification shall be borne by the Bidder.</p>
3	Financial Qualification Criteria
	<p>The Bidder must satisfy the following financial requirements as per their audited balance sheets (latest financial year shall be either ending in December 2021 or March 2022 as the case may be).</p> <ol style="list-style-type: none"> <li>1. <b>Annual Turnover:</b> The single Bidder or the Leader of the consortium, as the case may be, should have a minimum annual turnover of ₹150 crore (Indian Rupees one hundred fifty crore only) for an Indian bidder, or USD 19 million for foreign bidder in any of the preceding three financial years (i.e. 2021-22, 2020-21, 2019-20 or financial year ending 31st December 2021, 31st December 2020 and 31st December 2019) prior to the prescribed bid submission date. In case of a Consortium, the minimum annual turnover of the Consortium Member (other than Leader) should be ₹75 crore (Indian Rupees seventy-five crore only) for an Indian bidder, or USD 9.5 million for foreign bidder in any of the preceding three financial years (i.e. 2021-22, 2020-21, 2019-20 or financial year ending 31st December 2021, 31st December 2020 and 31st December 2019) prior to the prescribed bid submission date.</li> <li>2. <b>Net worth:</b> Net worth of the single bidder should be positive in latest audited financial year. In case of Consortium Bidder, Net worth of both - the Leader and Consortium Member should be positive in latest audited financial year.</li> </ol>

	<p>3. <b>Working Capital:</b> Working Capital for the single Bidder must be at least of ₹30 crore or USD 3.8 million in latest audited financial year. In case of a Consortium, the Working Capital of the Leader in the latest audited financial year must be at least ₹30 crore or USD 3.8 million and that of the Consortium Member (other than Leader) must be at least ₹15 crore or USD 1.9 million.</p>
<p><b>Notes:</b></p>	<p>Documents in support of Financial Criteria:</p> <ol style="list-style-type: none"> <li>1. All relevant document submitted in support of financial criteria shall be duly certified by statutory Auditor of the Bidder or Independent Chartered Accountant with his seal/signature and UDIN number.</li> <li>2. If the single Bidder or the Leader or the Consortium Member, as the case may be, having negative or inadequate working capital, then such single Bidder or the Consortium Leader or Consortium Member, as the case may be, shall submit a letter from any scheduled commercial bank, as per RBI Act, 1934, confirming the availability of the line of credit to cover working capital requirement specified above, as per the format provided in tender document.</li> <li>3. “Net worth” means the aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account, after deducting the aggregate value of the accumulated losses, deferred expenditure and miscellaneous expenditure not written off, as per the audited balance sheet, but does not include reserves created out of revaluation of assets, write-back of depreciation and amalgamation.</li> <li>4. Latest audited financial year shall be reckoned as financial year ending 31st March 2022 for the Indian bidders and CY 2021 for the foreign bidders.</li> </ol>

## **General Instructions**

For participation and more details Interested Party(ies) can buy the Request for Proposal (RFP) Document on payment of tender fee (Non-refundable) as per details below:

1.	Tender Name of work	<b>Tender for Selection of EPC Contractors for Marine Facilities for Third Berth (Jetty) at Dahej LNG Terminal &amp; Specified Additional Works</b>
2.	Type of tender	<b>International Open / Single / Two-Stage bid</b>
3.	Job Completion Period	Details as per Bidding document.
4.	Site Location	Petronet LNG Limited, Dahej Terminal
5.	Tender Document fee (non-refundable)	For Indian Bidder: Rs. 60,000/- (Indian Rupees Sixty Thousand only) Or For Foreign Bidder: \$ 800 (Eight Hundred US Dollar Only) The above amount is inclusive of GST, Bidder to bear any and all bank charges to ensure that above net amount (Tender fee) is credited to PLL.
6.	Earnest Money Deposit (EMD)	For Indian Bidder: INR 4,58,00,000/- (Indian Rupees Four Crore and Fifty-Eight Lakh only) Or For Foreign Bidder: USD 5,73,000 (US Dollar Five Hundred and Seventy-Three Thousand Only)
7.	Mode of payment of Tender fee and EMD	The Bidder should submit Tender Fee through online banking below PLL account details: <b>Tender fee in USD ( For Foreign Bidders)</b> State Bank of India, New Delhi, Account No : 32519890815 Branch Code : 17313 IFSC Code : SBIN0017313 SWIFT Code : SBININBB824 MICR Code : 110002562 Correspondence Bank: State Bank of India, New York, USA Correspondence Bank Acc. No.: 77600125220002 Correspondence Bank Swift Code: SBINUS33  <ul style="list-style-type: none"><li>• EMD from Foreign Bidder must only be submitted in form of Bank Guarantee as per Form-5 provided in Tender document</li><li>• EMD from foreign Bidder shall <b>not be made in form of online bank transfer.</b></li></ul>

		<p>OR</p> <p><b>EMD or Tender fee in INR ( For Indian Bidders)</b></p> <p>Beneficiary Name : Petronet LNG Limited  Account Number : PLLDELPR000412022  Bank Name : HDFC Bank Ltd  Branch Name : K G Marg, Delhi  IFSC Code : HDFC0000003</p> <p>Note:</p> <ul style="list-style-type: none"> <li>EMD from Indian Bidder can also be submitted in form of Bank Guarantee provided in Tender document .</li> </ul>
8.	Place and time of issue of Bid Document	<p>After submission of the fee, Bidding Document shall be available for download from <b>11<sup>th</sup> October 2022 to 30<sup>th</sup> November 2022</b> from the below website.</p> <p><a href="https://petronetlng.in/mfctj_tenderdoc.php">https://petronetlng.in/mfctj_tenderdoc.php</a></p> <p>Note *: After submission of requisite amount of Tender fee, Bidder will email the receipt of the same on <a href="mailto:mfctj@petronetlng.in">mfctj@petronetlng.in</a> along with GST Certificate &amp; PAN, PLL will issue the Tender document in soft form to the Bidder accordingly.</p> <p>PLL will issue unique user ID and password to login into the above website for download of Bidding document.</p>
9.	Tender Issuing / Receiving Authority	<p>GM (C&amp;P) ,  Petronet LNG Limited  1st Floor World Trade Centre  Babar Road, Barakhamba Lane, New Delhi-110001  Tel. No. 011-23472525,  Email: <a href="mailto:mfctj@petronetlng.in">mfctj@petronetlng.in</a></p>
10.	Last Date/Time of Submission of Bids	On or before <b>01<sup>st</sup> December 2022 @ 1500 Hrs (IST)</b> .
11.	Last date for submission of Query	On or <b>before 20<sup>th</sup> October, 2022</b>

12.	Date for Pre-Bid Meeting	<b>On 21<sup>st</sup> October 2022 @ 1200 hrs (IST)</b> The Pre-Bid Meeting shall be conducted online, Bidder interested in attending the Pre-Bid meeting has to send its written request through email on <b>mfctj@petronetlng.in</b> on or before <b>20<sup>th</sup> October 2022</b> . PLL will send the link for joining the meeting accordingly.
13.	Copy of other documents to be submitted along with the bid	List of essential documents to be submitted along with the Bid as specified in clause C5 of ITB.
14.	Mode of submission	Bids to be submitted in accordance with clause C5 of ITB.

The Bidding Document is non-transferable, except from an entity to its promoters or vice-versa and would have to be necessarily procured by the Bidding Company.

The Bidding Document will be sold on receipt of application along with requisite Tender fee. No tender documents will, however, be sold / issued to the bidders who are on holiday by PLL (if any). If the documents were issued inadvertently / downloaded from website, offers submitted by such bidder shall not be considered if the bidder is on holiday as stated above on the due date of Bid submission, Offer/ proposal from such bidder shall be returned. The above is with prejudice to other rights of PLL.

Any revision, Addendum, time extension, etc. to this Tender Document will be hosted on the above-mentioned website(s). Bidders are requested to visit the website regularly and keep themselves updated.

PLL reserves the right not to issue the RFP document and/or accept or reject any or all the proposals at any stage of the process and/or annul / modify the process without assigning any reasons at its sole discretion.

Contact details are given below:

**GM (C&P)**

**Petronet LNG Limited**

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Tel. No.: +91-11-23472525

Email id: **mfctj@petronetlng.in**