

GLOBAL NOTIFICATION FOR QUALIFICATION OF ENGINEERING, PROCUREMENT, CONSTRUCTION AND COMISSIONING (EPCC) CONTRACTORS FOR TWO (2) LNG STORAGE TANKS AT DAHEJ LNG TERMINAL

Petronet LNG Limited, a company promoted by Bharat Petroleum Corporation Limited ("**BPCL**"), GAIL (India) Limited ("**GAIL**"), Indian Oil Corporation Limited ("**IOC**") and Oil & Natural Gas Corporation Limited ("**ONGC**"), is engaged in the business of import, storage, regasification and marketing of Liquefied Natural Gas in India.

The company invites prospective bidders to submit their qualification proposals in accordance with Request for Qualification (RFQ) document (**PLLDELPJ000492020**), for lump-sum Engineering, Procurement, Construction and Commissioning contract for Two (2) LNG Storage Tanks construction at Dahej LNG Terminal.

Bid can be submitted by a single Bidder or a Consortium Bidder. For both type of bidders Qualification Criteria is described here below. The Bidder should meet the following Techno Commercial Criteria and any Bidder not meeting the same will be rejected.

I. In case of a single Bidder:

Bidder should have

- (a) successfully completed Lumpsum, Design, Engineering, Procurement, Construction, Commissioning and Project Management for at least one EPCC contract of LNG Storage tank(s) of minimum capacity of 120,000 cubic meters, during the last 15 years and which has been in operation satisfactorily as on due date of submission of Bid; The last 15 (fifteen) years shall be counted from the commissioning of the plant till last day of Bid submission date; and
- (b) If the Bidder has the experience of Lumpsum EPCC contract of LNG Tanks as stipulated above and has no experience in design, in such case Bidder can select a company as a Subcontractor having requisite experience in design. The Subcontractor should have experience of design of LNG Storage tanks as stipulated in (a) above and also at least one (01) LNG Storage tank out of its design should be operating satisfactorily as on due date of submission of Bid.

The Bidder who qualifies on its own can also opt for forming a Consortium as per criteria defined for Consortium Bidder.

II. In case of a Consortium Bidder:

If a Bidder has completed a project (submitted to qualify against technical eligibility requirement) on Consortium basis, the Consortium Leader and Consortium Member(s) should have jointly met the experience requirement given under (a) & (b) at Sl. No. (I) of Qualification Criteria. Consortium Leader should have been responsible for the entire scope of work, as a leader and as a minimum should have successfully performed the activities of Engineering, Procurement, Overall Project Management and Commissioning for such project(s) on its own. The above Consortium Leader may bid for this Project with the same Consortium Member(s) or the Consortium Leader can choose new Consortium Member(s) fulfilling the requirements under (a) & (b) at Sl. No. (I) of Qualification Criteria for their relevant portion of work, however, Consortium Leader, as a minimum, on its own shall perform Engineering,

Procurement, Overall Project Management and Commissioning.

- III. The Bidder or the Leader (in case of Consortium) shall be responsible for entire scope of work under the project with all the Consortium Members being jointly and severally liable for the Project.
- IV. The Bidder or the Leader as the case may be, must satisfy the following financial requirements, as per their audited balance sheets (latest financial year shall be either ending on December, 2018 or March, 2019, as the case may be):
 - 1. Turnover atleast USD 30 Million or INR 200 crore in any of the last three financial years (i.e. FY-2016-17, 2017-18 and 2018-19)
 - 2. Networth in latest financial year should be positive
 - 3. Debt to equity ratio in latest financial year should be less than 3.0
 - 4. Working Capital in the latest financial year should be minimum USD 6 million or INR 42 crore.

[If the Bidder or the Leader, as the case may be, having negative or inadequate working capital, then such Bidder or Leader, as the case may be, shall submit a letter from any scheduled commercial bank, as per RBI Act, 1934, confirming the availability of the line of credit to cover working capital requirement specified above, as per the format provided in tender document.]

In case the Bidder or the Leader, as the case may be, does not meet the criteria set out above, such Bidder or the Leader, as the case may be, can provide the strength of its parent company for meeting the above criteria IV for the purpose of evaluation provided that the parent company provides a Letter of Commitment.

V. No liquidation, court receivership or other similar proceedings should have been initiated or pending against the Bidding Company or the Leader.

Notes:

- **1.** All documents in support of technical criteria (mentioned in above points I & II) of Bid Evaluation Criteria (BEC) furnished by the Bidder shall further be verified and certified by any one of the following independent third party inspection agency:
 - (i) Société Générale de Surveillance (SGS)
 - (ii) Gulf Lloyds Industrial Services (India) Pvt. Ltd. (GLIS)
 - (iii) International Certification Services (ICS)
 - (iv) Bureau Veritas (Ind.) Pvt. Ltd (BVIS)
 - $(v) \qquad TUV SUD (TUV).$
 - (vi) Det Norske Veritas (DNV)
 - (vii) Certification Engineers International Ltd. (CEIL)
 - (viii) Lloyds Register Industrial Services (LRIS)

All charges of the third party for verification and certification shall be borne by the Bidder. All relevant documents submitted in support of financial criteria (mentioned in above points IV to V) of Bid Evaluation Criteria BEC shall be duly certified by statutory Auditor of the Bidder or independent Chartered Accountant with his seal/signature.

General Instructions

For participation and more details Interested Party(ies) can buy the Request for Qualification (RFQ) Document on payment of RFQ fee (Non-refundable) as per details below:

Issue of RFQ Document	After submission of the fee, RFQ Document can be collected on any working
(either through Email or	day from 1000 hrs to 1700 hrs (IST) on May 07, 2020 to July 05, 2020 as per
can be collected from PLL	the address given below:
New Delhi office)	Petronet LNG Limited,
	1st Floor World Trade Center, Babar Road, Barakhamba Lane, New Delhi -
	110001 (India)
RFQ Document Fee (Non-	Only in INR 70,000 or USD 1,000* ^(Refer Note)
refundable)	*Note: The amount to be remitted shall be net of any charges.
Mode of Payment	The Interested Party(ies) should submit tender fee for purchase of RFQ Document through online banking at below PLL bank account detail. The Interested Party(ies) to essentially furnish GST number of their company, if applicable, while providing the payment information to PLL.
	In case payment is deposited
	a) Tender fee in United States Dollar (USD)
	State Bank of India, New Delhi,
	Account No : 10813604530
	Branch Code : 17313
	IFSC Code : SBIN0017313
	SWIFT Code : SBININBB824
	MICR Code : 110002562
	OR (ND)
	b) Tender fee in Indian Rupees (INR)
	Beneficiary Name : Petronet LNG limited
	Account Number : PLLDELPJ000492020
	Bank Name : HDFC Bank Ltd
	Branch Name : K G Marg, Delhi
Last Date/Time of	On or before July 06, 2020 (1500 Hrs. IST)
Submission of RFQ	
proposal	

The Bidding Document is non-transferable, except from an entity to its promoters or vice-versa, and would have to be necessarily procured by either the Bidding Company or any Consortium Member of the Bidding Consortium.

The Bidding Document will be sold on receipt of application along with requisite tender fee. No tender documents will, however, be sold / issued to the bidders who are on holiday by PLL (if any) or have initiated any court proceedings, arbitration or started any litigation process against PLL. If the documents were issued inadvertently / downloaded from website, offers submitted by such bidder shall not be considered if the bidder is on holiday as stated above on the due date of Bid submission, Offer/ proposal from such bidder shall be returned. The above is with prejudice to other rights of PLL.

PLL reserves the right not to issue the RFQ document and/or accept or reject any or all the proposals at any stage of the process and/or annul / modify the process without assigning any reasons at its sole discretion.

Contact details are given below: **President (BD & Projects) Petronet LNG Limited** World Trade Centre, 1st Floor, Babar Road, Barakhamba Lane, New Delhi-110 001 Tel. No.: +91-11-23472525, 23472605 Email id: dahej3b.st@petronetlng.com (www.petronetlng.com)