

GLOBAL NOTIFICATION FOR SELECTION OF CONSULTANT FOR STUDY TO EXPLORE OPPORTUNITY OF LNG OFFTAKE WITH / OR WITHOUT INVESTMENT IN LNG LIQUEFACTION PROJECT

Petronet LNG Limited, is a company engaged in the business of import, storage, regasification and marketing of Liquefied Natural Gas in India and is the largest LNG import company in India.

The company invites prospective bidders to submit their techno-commercial proposals in accordance with Notice Inviting Tender (NIT) / Request for Proposal (RFP) document (**PLLDELBD000362019**), for selection of Consultant for study to explore opportunity of LNG offtake with / or without investment in LNG liquefaction project.

Bidders shall meet the following eligibility criteria failing which the Bid submitted by the Bidder shall be rejected:

A) Technical Criteria

The Bidder must have successfully completed at least one business or feasibility report for a client in same or separate assignment(s) in last 07 years in each of the following areas:

а	Global LNG market assessment including econometric modeling and quantitative analysis for LNG & natural gas sector and price forecasts.		
b	Investment strategy for LNG liquefaction projects*.		
с	Gas sourcing strategy for LNG liquefaction projects* including pipeline availability.		
d	 Due diligence for investment in LNG liquefaction projects*: (i) Financial (ii) Commercial (iii) Regulatory & Legal (iv) Risk Analysis (v) Seller / buyer in performing obligations under a long term LNG contracts (vi) Impact of international taxation transactions covering issues of Double Taxation Avoidance Agreement (DTAA). 		
e	LNG sourcing strategy for LNG regasification projects** from LNG liquefaction projects*.		

Note:

- * For the purpose of above stated LNG liquefaction projects, the capacity shall be of minimum 1.0 MMTPA and project must have attained the stage of Financial Investment Decision (FID) in last seven (7) years from the date of submission of Bid.
- ** For the purpose of above stated LNG regasification projects, the capacity of minimum 1.0 MMTPA and that project must have attained the stage of Financial Investment Decision (FID) in last seven (7) years from the date of submission of Bid.

Bidder may provide the experience credentials of sub-contractors for meeting the criteria stated in above points d (i), (iii) and (vi) only. Bidder shall select the same subcontractor(s) for PLL's project to perform the financial, legal and taxation services, whose experience credentials has been provided for meeting the above Technical Criteria.

B) Financial Criteria

Average annual turnover during the last three consecutive financial years as per companies audited financial statement, i.e. April 2016 - March 2017, April 2017 - March 2018 and April 2018 - March 2019/ January 2016 - December 2016, January 2017- December 2017 and January 2018 - December 2018, shall be more than INR Fifty (50) Crore or equivalent USD (exchange rate 1 USD =70 INR).

Note: A job executed by a Bidder for its own plant/ projects/study cannot be considered as experience for the purpose of meeting the requirement of BEC of the Tender. However, jobs executed for Subsidiary/Fellow subsidiary/Holding company will be considered as experience for the purpose of meeting BEC subject to submission of tax paid invoice(s) duly certified by statutory auditor of the Bidder towards payments of statutory taxes in support of the job executed for the Subsidiary/Fellow subsidiary/Holding company. Such Bidder should submit these documents in addition to the documents specified in the Bidding Document to meet BEC.

General Instructions

For participation and more details Interested Party(ies) can buy the Request for Proposal (RFP) Document on payment of RFP fee (Non-refundable) as per details below:

Issue of RFP Document	RFP Document can be collected on any working day from 1000 hrs to 1700 hrs (IST) on October 31, 2019 to November 28, 2019 as per the address given below: Petronet LNG Limited, 1st Floor World Trade Center, Babar Road, Barakhamba Lane, New Delhi - 110001 (India)		
RFP Document Fee (Non-refundable)	Only in INR 35,000/- or USD 500.00		
Mode of Payment	The Bidder should submit Tender Fee through online banking at below PLL bank account detail. a) Tender fee in USD State Bank of India, New Delhi, Account No : 10813604530 Branch Code : 17313 IFSC Code : SBIN0017313 SWIFT Code : SBININBB824 MICR Code : 110002562 OR b) Tender fee in INR		
	Beneficiary Name Account Number Bank Name Branch Name IFSC Code	 Petronet LNG limited PLLDELBD000362019 HDFC Bank Ltd K G Marg, Delhi HDFC0000003 	
Last Date/Time of Submission of RFP proposal	On or before November 29, 2019 (1500 Hrs. IST)		

The Bidding Document is non-transferable, except from an entity to its promoters or vice-versa, and would have to be necessarily procured by the Bidding Company. It shall be noted that there is no Bid Security/EMD and Performance Bank Guarantee (PBG) requirement for Bidding.

PLL reserves the right not to issue the document and / or accept or reject any or all the bids at any stage of the process and / or modify the process without assigning any reason at its sole discretion.

Contact details are given below: **President (BD & Projects) Petronet LNG Limited** World Trade Centre, 1st Floor, Babar Road, Barakhamba Lane, New Delhi-110 001 Tel. No.: +91-11-23472516, Email id: BD_LNG@petronetlng.com (<u>www.petronetlng.com</u>)