



GLOBAL NOTIFICATION FOR SELECTION OF CONTRACTOR FOR UPGRADATION OF BIRTHING AID SYSTEM OF NORTH JETTY (NJ) AND SOUTH JETTY (SJ) AT PETRONET LNG LIMITED, DAHEJ (GUJARAT) INDIA

Petronet LNG Limited (PLL), a company promoted by Bharat Petroleum Corporation Limited (“BPCL”), GAIL (India) Limited (“GAIL”), Indian Oil Corporation Limited (“IOC”) and Oil & Natural Gas Corporation Limited (“ONGC”), is engaged in the business of import, storage, regasification and marketing of Liquefied Natural Gas in India.

The company invites bids from the prospective bidders for “**Upgradation of Birthing Aid System of North Jetty (NJ) and South Jetty (SJ)**” at Petronet LNG Limited, Dahej Terminal. Bids to be submitted in accordance with the Tender Document reference no: **PLL/DHJ/IN/10241/2023-24**.

The Bidder should meet the techno-commercial Bid Evaluation Criteria (BEC) as stated below and any Bidder not meeting the same will be rejected:

Bid Evaluation Criteria (BEC)

A. Financial

1. The annual turnover of the Bidder shall be minimum INR 2,80,00,000.00 (Indian Rupees Two Crore and Eighty Lakh Only) for an Indian bidder or United States Dollar (USD) Three Lakh and Thirty Seven Thousand Only (USD 3.37 Lakh) for foreign bidder in at least one of the immediate preceding three audited financial years as on due date of submission of Bid.
2. Net worth of the bidder as per the immediate preceding year’s audited financial statements should be positive.
3. Working Capital of the bidder should be minimum INR 56,00,000.00 (Indian Rupees Fifty Six Lakh Only) for an Indian bidder or United States Dollar (USD) Sixty Seven Thousand and Five Hundred Only (USD 67,500.00) for foreign bidder as per the immediate preceding year’s audited financial statements. In the absence of which a line of credit from the Bank shall be submitted.

Note:

Documents in support of Financial Criteria

1. All relevant document submitted in support of financial criteria shall be duly certified by statutory Auditor of the Bidder or Independent Chartered Accountant with his seal/signature and UDIN number.
2. If the bidder’s working capital is negative or inadequate, then such bidder shall submit a letter from any scheduled commercial bank, as per RBI Act, 1934, confirming the availability of the line of credit to cover working capital requirement specified above.
3. “Net worth” means the aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account, after deducting the aggregate value of the accumulated losses, deferred expenditure and miscellaneous expenditure not written off, as per the audited balance sheet, but does not include reserves created out of revaluation of assets, write-back of depreciation and amalgamation.

4. In case of Foreign Bidder, Bidder shall provide audited balance sheet, not earlier than, as on 31st December 2023 as last financial year. Bidder's turnover, net worth and working capital shall be evaluated accordingly."

5. For authentication of document submitted in support of financial Criteria of Bid Evaluation Criteria (BEC):

a) Indian bidder: shall submit "Details of financial capability of bidder" in prescribed format duly signed and stamped by a chartered accountant. Further copy of audited annual financial statements submitted in bid shall be duly certified/attested by notary public with legible stamp.

b) Foreign bidder: shall submit the document as mentioned below:

i. "Details of financial capability of bidder" in prescribed format duly signed and stamped by a chartered accountant.

ii. For the bidders whose financial year is calendar year, the audited financial results shall be considered on calendar year basis in lieu of financial year.

iii. If a Bidder is not required to get its accounts audited under Section 44AB of The Income Tax Act, 1961, certificate from a Practicing Chartered Accountant towards the turnover of the Bidder along with copy of its Income Tax Return should be obtained.

iv. The requirement for submission of audited financial statements is sometimes not accepted by some foreign bidders due to their internal/ local regulation (particularly in case such bidders are subsidiaries of other foreign company). Instead, they prefer to submit CEO's/ CFO's certificate (the parent company for itself or for its subsidiary) for their turnover or the financial statements. In such cases, CEO's/ CFO's certificate in original, from the company or from the parent company (in case bidder is a subsidiary) stating the turnover of the bidding entity along with a declaration that the bidding company is not in a position to submit its financial statement as per the local/ internal regulation (clearly specifying the applicable regulation) with an endorsement by Chartered Accountant/ Statutory Auditor/ Certified Public Accountant (not being an employee or a Director or not having any interest in the bidder(s) company/ firm) may be accepted.

v. Wherever Chartered Accountant/ Statutory Auditor/ Certified Public Accountant (not being an employee or a Director or not having any interest in the bidder(s) company/ firm) is not in a position to endorse such CEO's/ CFO's certificate due to local regulations, CEO's/ CFO's certificate in original without endorsement may be accepted provided a reference of the local regulation restricting this endorsement is given in the CEO's/ CFO's certificate.

B. Technical

1. Manufacturing Capability & Proven Track Record (PTR) :

Bidder should be a manufacturer of the Berthing Aid System with proven Track Record. Bidder should have experience of supply & installation of Berthing Aid System of at least 5 (five) systems in Oil & Gas/LNG terminals in the preceding 07 (seven) years. The previous 7 (seven) years shall be counted from the last day of bid submission date (Kindly refer Note Point-6).

Note:

Documents in support of Technical Criteria

1. Bidder should submit following documents in support of the above technical criteria as at Sr. No. 1
 - (i) PO / Contract/ LOA copy; and
 - (ii) Completion certificate from Client
 - (iii) Declaration on bidder's letter head stating that Bidder is manufacturer of the Berthing Aid System

2. All documents in support of Technical Criteria of BEC to be furnished by the bidders shall necessarily be duly certified/ attested by:
 - (i) For Indian bidder: duly certified/ attested by Chartered Engineer and notary public with legible stamp.
 - (ii) For Foreign bidder: duly certified/ attested by Chartered Engineer/ Licensed Professional Engineer or Equivalent Registered Engineer of bidder's country with legible stamp or CEO's/ CFO's of the company or from the parent company (in case bidder is a subsidiary).

However, any work/purchase/service order executed for M/s Petronet LNG Limited (PLL) by any Bidder will not require any certification from external parties (i.e. Chartered engineer, notary or any third party/ agency).

3. The amount(s) as indicated above shall be exclusive of GST/indirect taxes for arriving at Single/ Two/ Three Completed work order values.

4. A job executed by a Bidder for its own plant/projects cannot be considered as experience for the purpose of meeting requirement of BEC of the tender. However, jobs executed for Subsidiary/ Fellow subsidiary/ Holding company will be considered as experience for the purpose of meeting BEC subject to submission of tax paid invoice(s) duly certified by statutory Auditor of the Bidder towards payments of statutory tax in support of the job executed for Subsidiary/ fellow subsidiary / Holding company. Such Bidders to submit these documents in addition to the documents specified in the bidding documents to meet BEC.

5. In case the work orders submitted by the bidder is in multiple currency/ non-INR, the same shall be converted to equivalent INR considering the conversion rate as on the date of issue of the reference order(s) based on SBI TT selling rate or RBI / Customs Notified exchange rate.

6. Even in case the date of bid submission is extended, the date originally considered as reference date for experience criteria, shall remain unchanged.

General Instructions

For participation and more details, Interested Party (ies) can buy the Tender Document on payment of Tender Document fee (Non-refundable) as per details provided below:

Issue of Tender Document	<p>Tender can be collected on any working day from the address given below from 10:00 hrs of 14.03.2024 to 11.04.2024 upto (17:00 hrs)</p> <p>Petronet LNG Limited, GIDC Industrial Estate, Plot No. 7/A, DAHEJ, Taluka: Vagra, Dist.: Bharuch, PIN- 392130 Gujarat (India). Tel: 02641- 670231/232 Email id: cnpdahej@petronetlng.in/sumitkumar@petronetlng.in</p> <p>Note: After submission of requisite amount of Tender fee, Bidder</p>
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	<p>shall email the receipt of the Payment on sumitkumar@petronetlng.in along with GST Certificate & PAN. PLL will issue the Tender document in soft form to the Bidder via email.</p>
<p>Tender Document Fee (non-refundable)</p>	<p>(In case of Indian Bidder) INR 2,000.00 (Indian Rupees Two Thousand Only)</p> <p>OR</p> <p>(In case of Foreign Bidder) \$ 50 (Fifty US Dollar Only)</p> <p>The above amount is inclusive of GST, Bidder to bear any and all bank charges to ensure that above net amount (Tender fee) is credited to PLL.</p>
<p>Earnest Money Deposit (EMD)</p>	<p>(In case of Indian Bidder) INR 12,57,000.00 (Indian Rupees Twelve Lakh and Fifty Seven Thousand Only)</p> <p>OR</p> <p>(In case of Foreign Bidder) \$ 15,200 (Fifteen Thousand Two Hundred US Dollar Only)</p> <p>Bidder to bear any and all bank charges to ensure that above net amount (Earnest Money Deposit) is credited to PLL.</p>
<p>Mode of payment of Tender Document Fee and EMD</p>	<p>1. The bidders should submit the Tender Fee/EMD (separately) through online banking in the account given as below and copy of UTR/details of transaction should be sent at the email address: cnpdahej@petronetlng.in/sumitkumar@petronetlng.in</p> <p>EMD or Tender Fee in INR (For Indian Bidders) Beneficiary Name: Petronet LNG Limited, Dahej Plant Account Number: PLLDHJIN102412023 Bank Name: HDFC Bank Ltd. Branch Name: K G Marg, Delhi IFSC Code: HDFC0000003</p> <p>OR</p> <p>EMD or Tender Fee in USD (For Foreign Bidders) Beneficiary Name: Petronet LNG Limited Bank Name: State Bank of India Account No: 32519890815 Branch Code: 17313 IFSC Code: SBIN0017313 SWIFT Code: SBININBB824 MICR Code: 110002562 Correspondence bank: State Bank of India, New York, USA Correspondence Bank Account No: 77600125220002</p>



	Correspondence Bank SWIFT Code: SBINUS33 The bidder may also submit EMD in the form of Bank Demand Draft in the name of "PETRONET LNG LIMITED" payable at Dahej or Bank Guarantee (Ref.:- Form-14).
Date of Sale of Tender	From 14.03.2024 to 11.04.2024
Last Date/Time of Submission of Tender document	On or before 12.04.2024 (1400 Hrs.)
Date/Time of Opening of Tender document	On 12.04.2024 @ 1500 Hrs

The Tender Document is non-transferable, except from an entity to its promoters or vice-versa, and would have to be necessarily procured by the Bidding Company.

The Bidding Document will be sold on receipt of application along with requisite tender fee. No tender documents will, however, be sold / issued to the bidders who are on holiday by PLL (if any) or have initiated any court proceedings , arbitration or started any litigation process against PLL. If the documents were issued inadvertently / downloaded from website, offers submitted by such bidder shall not be considered if the bidder is on holiday as stated above on the due date of Bid submission, Offer/ proposal from such bidder shall be returned. The above is with prejudice to other rights of PLL.

Notes:

- PLL reserves the right not to issue the tender document and/or accept or reject any or all the bids at any stage of the process and/or annul / modify the process without assigning any reasons on its sole discretion.
- No separate notification w.r.t. this tender shall be issued in press. Interested parties to regularly visit PLL website for any updates.

Contact details are given below:

Manager (C&P)

Petronet LNG Limited

GIDC Industrial Estste, Plot No: 7/A, Dahej,
Taluka Vagra, Distt. Bharuch-392130, Gujarat
Tel. No.: 02641-670232/233/235/231

Email id: cnpdahej@petronetlng.in/sumitkumar@petronetlng.in